

## The advantages for the Directors of SMEs

- ⇒ The recourse to advice which is part of an accompanying strategy allows you to concentrate on the essentials of your working day.
- ⇒ Most carefully worked out solutions assure you of the development of important strategic added value.
- ⇒ Organised into small and medium sized entities, your advisers are familiar with your concerns which preoccupy the everyday life of SMEs.
- ⇒ The flexibility and adaptability of your adviser's structure offers you services perfectly suited to your needs, rich in experience and contacts at the European Union.
- ⇒ The European and international dimension of each association offer completely new perspectives for the development of your business.
- ⇒ Trust, respect and mutual understanding between the four Forum Europa partners are the guarantor of an integration of skills and expertise serving your company.
- ⇒ Measures of continuing training taken by each association guarantee professionals who are always at the top level of knowledge and know-how.
- ⇒ You benefit from integral services thanks to the interdisciplinarity, the complementarity and the transversality of the four associations' skills and expertise.
- ⇒ The partners of Forum Europa have developed an integrated service in all strategic fields of your business, guaranteeing required security and confidentiality.

The advice, the strategic added value in your key domains.

## FORUM EUROPA

4 professional independent associations serving SMEs



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# FORUM EUROPA

The advice, an investment  
in your business' future.

An increasingly complex legal, technical and accounting environment results unavoidably in a multiplication of risks. Of course, at the same time new opportunities are offered to the companies. To detect risks and opportunities, the choice of good advice is imperative.

The four partners of Forum Europa invite you to focus on the essential of your business, develop and realise your ideas, stay on course with your strategic vision and mobilise your human capital. For the rest, ask for specialists. They save your time, widen your view, warn you of risks and help you to seize opportunities. Further more you will get peace of mind, with the security of not being alone to take strategic decisions that are vital for the survival of your business.

Forum Europa is an interdisciplinary initiative comprising of four professional independent associations which have united their complementary skills and expertise with the aim of guiding SMEs in their

- legal and fiscal
- economic and commercial
- as well as European environment.

Often considered as advisers that are called on in case of litigation or crisis, the Forum Europa partners want to be an in advance catalyst, following one single objective: to optimize the professional framework in which the company evolves to ensure its continuance and development.

The four professional independent associations of Forum Europa:

- Euro Défi: chartered accountants and lawyers
- Eurolaw: business lawyers
- Euro-Sofac: specialists of the commercial and financial international development
- EuroSI: business professionals in intelligence and lobbying



Euro Defi consists of national organisations grouping together independent chartered accountants, auditors and business jurists.

The principal services for SMEs:

- help in corporate management
- auditing and accountancy services
- fiscal matters
- employment contract and human resource management
- company transmission
- distribution contracts
- commercial risk management

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Eurolaw regroups several law firms and notary specialized in company and business law, situated in the majority of the European Union member states as well as in Central Europe and Norway.

The principal fields of application are:

- EU affairs
- arbitration law
- company law
- contract law
- commercial and litigation law
- employment
- banking and financing
- real estate
- construction
- industrial property
- distribution law
- legal liability
- white collar crime
- fiscal law
- administrative law
- bankruptcy
- notarial law (donation, transmission)

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Euro-Sofac is specialized in giving advice for the international development of SMEs. A branch of the European Savings Banks, it offers access to a network of 1,000 banks in Europe.

The principal services for SMEs:

- 'first success abroad': organisation of one week of personalized meetings with selective potential clients, suppliers and/or partners in a foreign country of your choice
- market research and analysis of competitors
- financial and commercial information on companies
- recovering of foreign VAT
- representation and fiscal mandate
- search for commercial agents
- management of collection
- recovery of receivable accounts
- foundation and administrative management of branches
- recruitment of sales forces, managers, etc.

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EuroSI is an association of established experts in business and strategic intelligence as well as in lobbying, giving access to the best public and private information sources and to all public European decision makers.

The principal services for SMEs:

- economic, technical and legal market survey
- strategic analysis
- strategic consultancy
- European and national lobbying
- organisation of meetings and events

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